

# THE WIN-WIN OUTCOMES OF EDWARDS LIFESCIENCES AND MEIBAN'S PARTNERSHIP



## For Edwards Lifesciences

### Reduction in costs

Improvements in time-to-market and supply chain management resulted in reduced logistics lead times. This contributed to cost savings of **20–30%**.

### Process Automation

Leveraging Meiban's electronics manufacturing and assembly expertise, Edwards Lifesciences launched a semi-automated assembly project for its Critical Care unit, successfully **reducing product costing, while enhancing product quality.**

## For Meiban

### Increased capabilities, increased competitiveness

This collaboration **enhanced Meiban's operational and quality management systems, while boosting its competitive standing by expanding its portfolio** with new business from Edwards Lifesciences and other top medical device firms.

### New sites, new customers

Building on the partnership, Meiban has **expanded its manufacturing sites to service new customers and more effectively meet growing demand.**

