

# Boosting Operational Efficiency

## The Problem

Sales representatives at ONE needed a faster, simpler way to retrieve customer booking data, as the existing interface required navigating multiple data fields, slowing response times and reducing efficiency.

## The AI trailblazer solution

The team created a Text-to-SQL\* chatbot which translates plain English questions into database queries, making crucial information easily accessible. This is made possible by:

- Access to Google Cloud tools like AlloyDB, a database management tool
- Expert support to optimise performance at scale

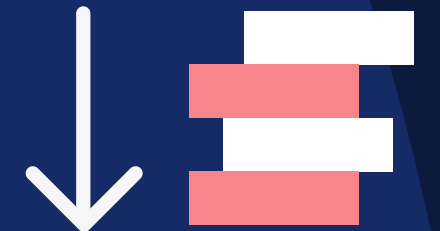
\*SQL, Structured Query Language, is the language a database understands. The chatbot works as a translator, converting plain questions into commands the AI system can act on.



## The Results



Fast, conversational access to crucial data



Reduced internal workload



Improved customer responsiveness



AI adoption expanded across global operations

## The Future

The team seeks to build on their experience by:

- Expanding AI integration across global operations
- Exploring more AI uses for vessel capacity forecasting and organisational chart queries
- Embedding AI in sales, logistics, and internal systems